

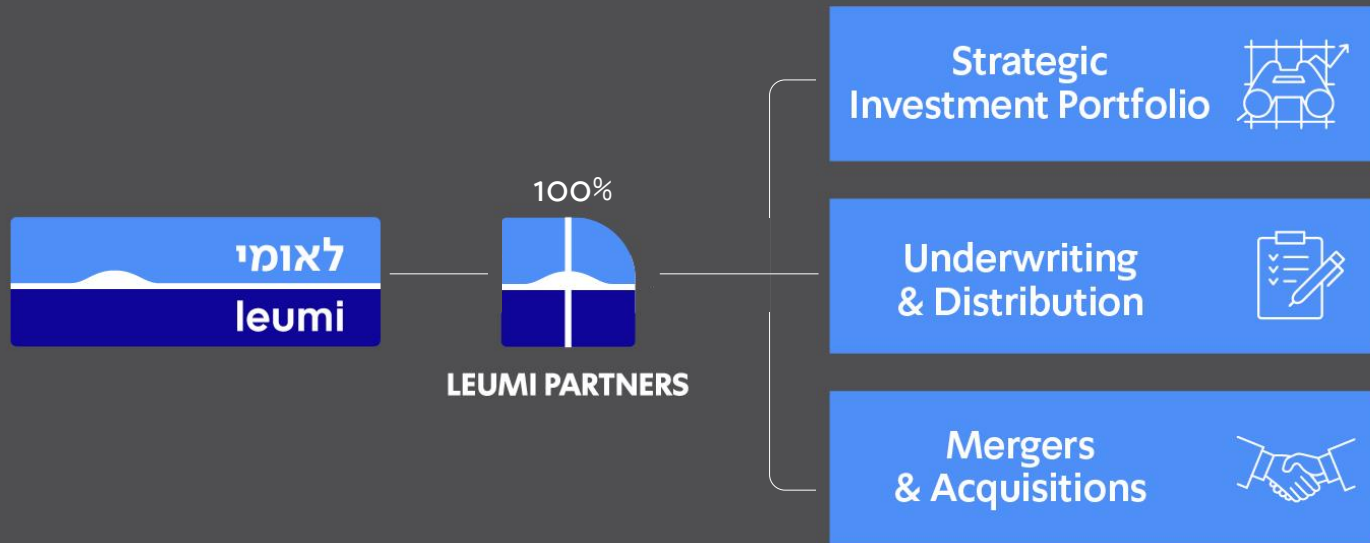
Premier Merchant and Investment Banking Platform in Israel



LEUMI PARTNERS

Leumi Partners- “One of a Kind” in Israel

Backed by Israel’s largest banking group, Leumi Partners is a leading Israeli merchant banking and investment banking platform



Bank Leumi Overview – Israel’s Leading Banking Group

Main Business Lines/Divisions

- 
Corporate Banking
 Services major local and international companies
- 
Capital Markets Division
 Services clients active in the capital and financial markets, including institutional investors
- 
Commercial Banking
 Focuses on medium size businesses
- 
Private Banking
 Investment solutions for HNW customers
- 
Retail Banking
 Provides banking services to households and small businesses

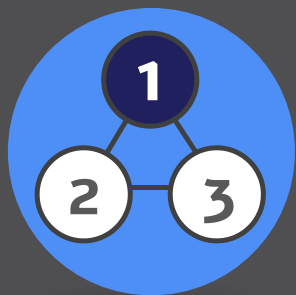


Internationally Rated:



1. As of 30.06.2024; USD/NIS = 3.75
 2. As of 30.06.2024 ; USD/NIS = 3.75
 3. State of Israel rated by Fitch A+ ,Moody's A1 and S&P AA-

Leumi Partners' Strategic Investment Portfolio



The largest portfolio in the Israeli banking sector and one of the biggest and most active in Israel



Substantial minority investor in some of Israel's leading corporations and projects



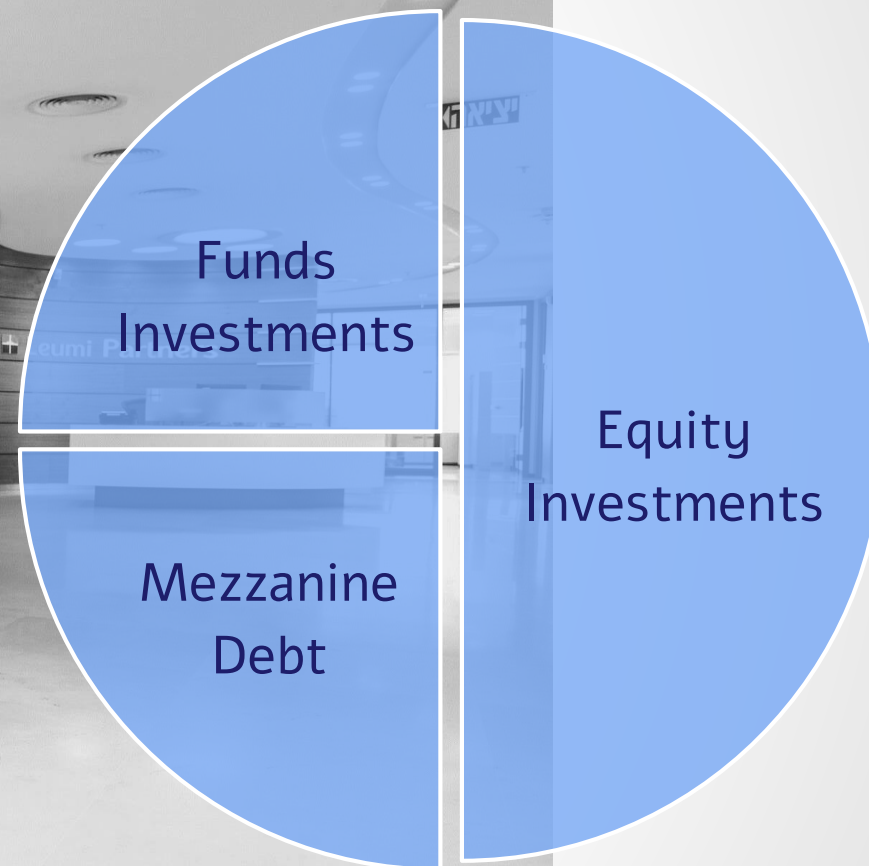
Significantly contributes to Leumi's long term return on capital



Over the years, Leumi Partners played a major role in some of the largest and most complex transactions in Israel
























Strategic investment portfolio – Pillars



Leumi Partners' Strategic Investment Portfolio

Selected Investments

Leumi Bank
Leumi Partners
Investments Portfolio
Real Estate
M & A
Underwriters
General


 <p>Real Estate arm of Issta group</p>	 <p>Israeli telecommunication company</p>	<p>**</p>  <p>A Leading holding company in Israel</p>	<p>*</p>  <p>Supplier of specialty plant nutrition</p>	 <p>Chemicals storage and shipment</p>	 <p>Advanced transportation services</p>	 <p>Israel's largest road haulage and logistics company</p>
 <p>Real estate, infrastructure and construction group</p>	 <p>Medical device manufacturer</p>	 <p>Leading IT solutions group</p>	<p>*</p>  <p>World famous theatre</p>	<p>*</p>  <p>Leading Kitchenware importer in Israel</p>	 <p>Israel's leading security company</p>	 <p>Thermoplastic sheets and profiles provider</p>
 <p>Restaurant management software platform</p>	 <p>Human Resources Group</p>	<p>**</p>  <p>Real estate development corporation</p>	 <p>Urban Renewal construction group</p>	 <p>Beauty and cosmetics company</p>	 <p>A Leading restaurant group in Israel</p>	 <p>A Leading cinema operator</p>

* Loan
** Indirect investment

Leumi Partners' Strategic Investment Portfolio

Recently Exited Investments


Leumi Bank
Leumi Partners
Investments Portfolio
Real Estate
M & A
Underwriters
General



Northern section- Trans Israel Highway



HR and payroll solutions



Be'er Tuvia Power Station

Retailers



Nike and Foot Locker Retail Stores



Software distribution and delivery




Predictive Quality and Yield solution



Israel's largest drugstore chain; operates also in Poland and China




Global nonwoven fabric manufacturer



Israel's largest private power station



Concessionaire for the Cross-Israel Highway toll road



Global pioneer in ADS Systems


Direct Financing



A Leading consumer credit platform



Worldwide cloud-based quality management services



The 2nd largest ecommerce platform in the US for diamonds and jewelry



Digital Intelligence Solution



Leumi Partners – Your Tech Partner in Israel

Tech has been a significant part of Israel's story in recent years.
Bank Leumi and Leumi Partners play a crucial role in the Israeli tech ecosystem

Selected Technology Investments



Substantial initiatives

Strategic cooperation and investments in Israel's leading VC / growth funds



Anchor investment & capital raise



Tailoring corporate banking solutions for leading tech companies

LEUMI TECH



Leumi Partners' unique offering

01

Deep know-how and analytics across diverse global real estate asset classes

02

Structuring deals with varying risk levels and durations













03

Structured finance includes accruing interest on debt, profit sharing component of remuneration, etc.

04

Joint financing affiliates as senior lenders, offering a "one stop shop" for "whole loans"

Selected Loan/Equity

 Loan 50M ILS Development Condominium Israel 2024	 Loan 13M \$ Development Multifamily Chicago 2024	 Loan 20M \$ Development Condominium NYC 2024	 Loan 18M \$ Development Condominium NYC 2023
 Loan 10M \$ Development Multifamily NYC 2023	 Loan 45M ILS Shopping Center Israel 2023	 Loan 50M ILS Development Condominium Israel 2023	 Loan 10M \$ Development Multi Family NY State 2023
 Loan 12M \$ Commercial - Mixed use NYC 2023	 Equity 30M ILS Loan 30M ILS Corporate - Developer Israel 2023	 Loan 90M ILS Corporate - Developer Condominium Israel 2022	 Loan 15M \$ Development Multi Family NYC 2022



Mergers & Acquisitions



Leumi Partners has a leading M&A practice, leveraging Leumi's outstanding platform together with Leumi Partners' merchant banking and underwriting capabilities



A seasoned team of M&A professionals with extensive, international investment experience and a broad domestic and global network



Leumi Partners and Macquarie Capital operate a strategic partnership to drive high quality cross-border M&A, PCM and ECM activity from Israel

<p>Undisclosed</p> <p>2024 Sale to Sky</p>	<p>Undisclosed</p> <p>2023 Sale to Mano</p>	<p>Undisclosed</p> <p>2023 Exclusive advisor to Doron Ofer</p>	<p>Undisclosed</p> <p>2022 Sale to Union Group</p>
<p>Undisclosed</p> <p>2022 Sale to Brenntag</p>	<p>ILS 1,350,000,000</p> <p>2021 Exclusive advisor to The Phoenix</p>	<p>ILS 100,000,000</p> <p>2021 Private Placement</p>	<p>ILS 2,205,000,000</p> <p>2021 Acquisition of CPV Co-Lead w/h Macquarie</p>
<p>Undisclosed</p> <p>2022 Exclusive advisor to TT Electronics</p>	<p>Undisclosed</p> <p>Sale of assets to SAP</p> <p>2021 Co-lead with Macquarie</p>	<p>Undisclosed</p> <p>2020 Sale to Enercon</p>	<p>ILS 220,000,000</p> <p>2019 Sale of Control Stake</p>



Local & cross border transaction expertise and capabilities

Unique offering—combination of advisory services, underwriting and financing

Excellent access to Leumi's research and financing capabilities

Unparalleled deal flow quality

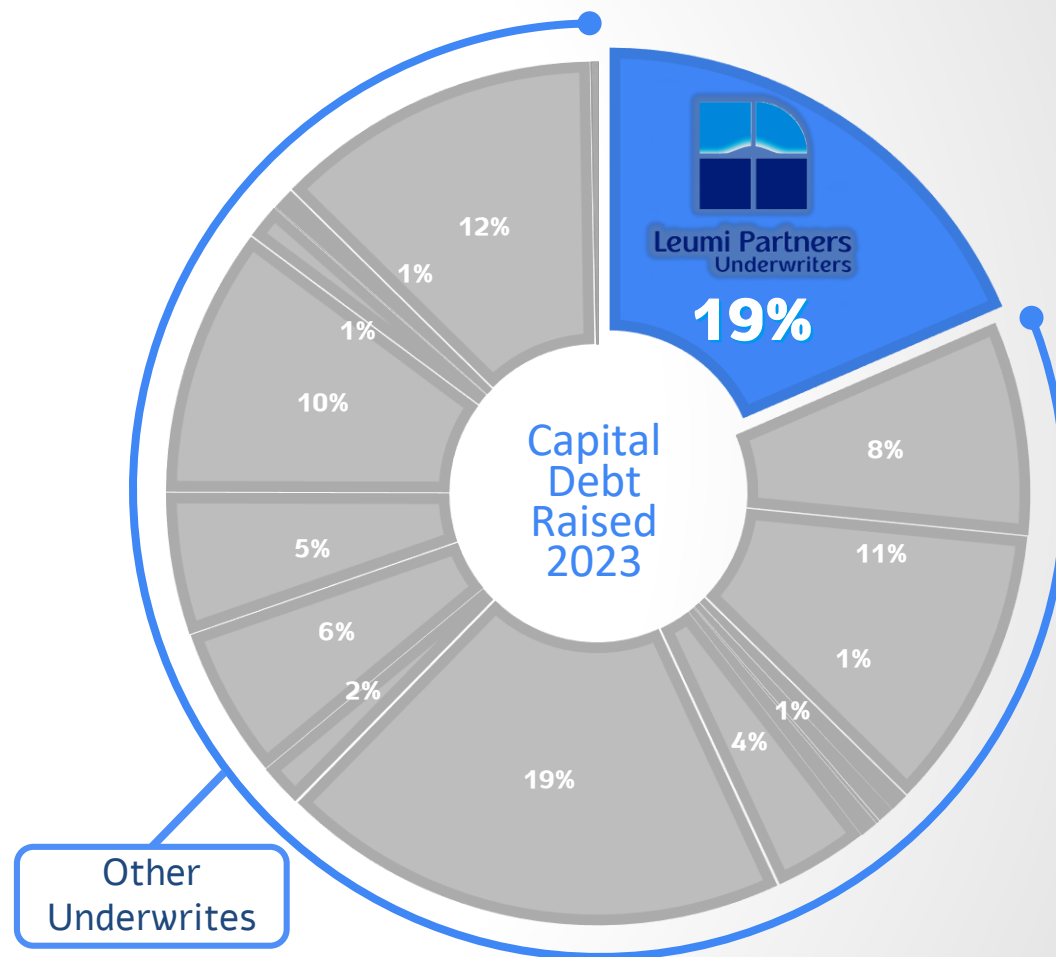
Leumi Partners Underwriters



Ranked as one of Israel's premier underwriting, distribution and advisory firms, successfully leveraging the group's leading position in the Israeli economy



LPU has deep acquaintance with the local markets and the institutional investor scene, and is the right partner to lead substantial capital raises in the Israeli market



Leumi Partners Underwriters – Selected Debt/Equity Offerings

<p>ILS 119,851,000</p>  <p>2024 Debt Lead Manager</p>	<p>ILS 100,028,000</p>  <p>2024 Debt Lead Manager</p>	<p>ILS 1,438,500,545</p>  <p>2024 Debt Co-Lead Manager</p>	<p>ILS 190,000,000</p>  <p>2024 Debt Co-Lead Manager</p>	<p>ILS 60,000,000</p>  <p>2024 Debt (Private) Lead Manager</p>	<p>ILS 200,906,000</p>  <p>2024 Debt Lead Manager</p>	<p>ILS 200,000,000</p>  <p>2024 Debt Co-Lead Manager</p>	<p>ILS 253,200,000</p>  <p>2024 Debt Co-Lead Manager</p>	<p>ILS 304,500,000</p>  <p>2024 Debt Co-Lead Manager</p>	<p>ILS 700,700,000</p>  <p>2024 Debt Co-Lead Manager</p>
<p>ILS 4,720,152,000</p>  <p>2023 Debt Lead Manager</p>	<p>USD 313,620,000</p>  <p>2023 Debt (Private) Co-Lead Manager</p>	<p>ILS 130,000,000</p>  <p>2023 Privet placement Lead Manager</p>	<p>ILS 203,925,000</p>  <p>2023 Debt (Private) Lead Manager</p>	<p>ILS 450,000,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 436,407,000</p>  <p>2023 Debt (Private) Lead Manager</p>	<p>ILS 145,254,000</p>  <p>2023 IPO Co-Lead Manager</p>	<p>ILS 1,261,303,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 2,358,166,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 58,857,000</p>  <p>2023 Equity Co-Lead Manager</p>
<p>ILS 750,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 133,560,000</p>  <p>2023 Debt (Private) Co-Lead Manager</p>	<p>ILS 300,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 659,682,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 789,850,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 82,923,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 3,917,024,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 200,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 250,000,000</p>  <p>2023 Debt (Private) Lead Manager</p>	<p>ILS 272,000,000</p>  <p>2023 Debt Co-Lead Manager</p>
<p>ILS 508,107,000</p>  <p>2023 Debt (Private) Lead Manager</p>	<p>ILS 536,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 288,326,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 1,163,191,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 500,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 672,252,000</p>  <p>2023 Debt Lead Manager</p>	<p>ILS 500,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 300,000,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 592,458,000</p>  <p>2023 Debt Co-Lead Manager</p>	<p>ILS 220,000,000</p>  <p>2023 Debt Co-Lead Manager</p>



Leumi Partners – Your partner in Israel

Unique structure, experienced management team and affiliation with Bank Leumi provide significant competitive advantages

ONE STOP SHOP



The only true “one-stop-shop” in Israel able to source, partner, finance and advise on a broad range of transactions

BANK LEUMI



As part of Israel’s largest banking group, LP benefits from solid financial backing, outstanding business reach and coverage of the local corporate and private client base, as well as deal flow volume and quality that is second to none

SEASONED MANAGEMENT



Highly regarded senior management team, with broad local and international experience, and an extensive network

CROSS-BORDER REACH



Extensive cross border capabilities through Leumi’s overseas offices and cooperation with leading financial institutions

LOCAL INVESTOR SCENE



Strong positioning and **relationships with domestic institutional investors**



Leumi Partners Management Team



Omer Ziv
Chairman



Ron Ben-Haim
Chief Executive Officer



Michal Rabinovitch
Deputy CEO &
General Counsel



Kobi Vinokur
Chief Financial Officer



Elad Avivi
Managing Director,
Co-Chief Investment
Officer



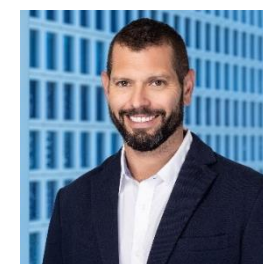
Ido Rosanski,
Managing Director,
Co-Chief Investment
Officer



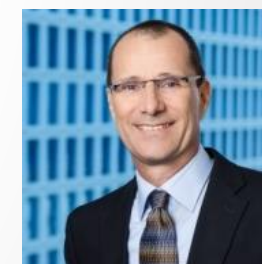
Ehud Dekter
Managing Director,
Head of Mergers &
Acquisitions



Eliav Bar David
CEO, Leumi Partners
Underwriters



Yossi Winkler
Deputy CEO,
Leumi Partners
Underwriters



Joshua "Shuki" Zeitak
Managing Director
Head of Real Estate



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Thank You!



Contact us

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